



Terry S. Ansley, CPM  
V.P. Charleston Operations

Terry Ansley has been involved in the real estate profession since 1981 and has focused his commercial career on the management, leasing and sale of income and investment properties. Terry holds the CPM designation as a member of the Institute of Real Estate Management. He is an active member of the Charleston Association of Realtors and is past President of the Commercial Investment Division and former Chairman of the Real Estate Forecast Committee. As a graduate of the Charleston Metro Chamber of Commerce Leadership Charleston, Terry is involved with alumni activities. He has been involved with Special Olympics since 1990 and is a past Director of Special Olympics South Carolina and First Baptist Church School in Mt. Pleasant, South Carolina. Terry serves as Broker-In-Charge of LPA-Charleston and is involved in developing goals and objectives with clients, coordinating acquisition strategies, pursuing property opportunities, analyzing investment properties and consulting on contractual agreements.

#### Area of Specialization:

Income and Investment Properties

#### Education:

B.S., Financial Management/Economics Minor, Clemson University 1981

#### Affiliations:

Licensed Real Estate Broker, South Carolina  
Certified Property Manager, IREM  
Member, Charleston Trident Association of Realtors  
Member, Commercial Investment Division, CTAR  
Candidate Member, CCIM  
Director, Mount Pleasant Soccer Club